# **BV&L ASSOCIATES CAPABILITY STATEMENT**

NAICS CODES	541611	541612	541613	541618	541820
	541519	561110	611430	624110	624190

#### **COMPANY SUMMARY**

BV&L Associates, Inc., was formed in September 2005 to provide human resource management, business assistance, project management, program evaluation and planning. A network of qualified professionals has been assembled to meet the business, management and economic challenges confronting the private and non-profit sectors.

The firm is 100 % minority-owned and is a service-disabled veteran-owned small business.

#### SUMMARY OF SERVICES OFFERED

- Employee Relations, staff training, diversity training and studies
- Business development and marketing, work force planning
- Business plan development, management, and fiscal analysis
- Contract compliance, technical and advisory assistance
- DBE studies and assessment, policy and procedure manual development
- Program evaluation and impact, Strategic planning, outcome assessment & measurement, focus group planning, and project management

## **EXPERIENCE OF STAFF**

### Principal

**Lenwood V. Long Sr.**, President of BV&L Associates, Inc., holds a Master Degree in Urban Administration and has more than 25 years of community economic development, human resources, and business management experience in directing major community and economic development projects, and facilitating staff and senior management level work.